

Oilheat. Know more, sell more.

show clients how to get \$3,000 for a new tank

An oil storage tank is no different than a roof, a driveway or other parts of a home that need periodic maintenance or repairs. After a period of time, however, the homeowner needs to replace old and worn-out structures with something that's new and modern.

Now, homeowners who want to replace an old buried oil tank and install a new underground or aboveground tank can request financial assistance from the State of New Jersey.

Thanks to a new state program, homeowners can apply for grants,

which, in many cases, fully cover the cost of replacing a non-leaking, underground oil tank. The state will give up to \$3,000 to each New Jersey homeowner who wants to remove a buried tank and replace it with an environmentally sound tank.

Today's underground oil tanks are protected against corrosion, making them worry-free. Above ground options include installations of a modern, clean tank in the basement, backyard, garage or utility room.

To find out more about this program, visit www.NewTanksNJ.org



one click gets you the latest oilheat information

If you're in the process of staging an oilheat home for showing, include a visit to www.nj.oilheatpros.com as part of your preparation.

Easy to navigate and designed specifically for real estate agents, this newly updated site lets you access past issues of the PRO\$ Edge. There is also a library of articles on a variety of oilheat topics. If you can't find the answers you're looking for, click the Ask the Pro link and submit your questions.

While you're on the site, you can request a PRO\$ presentation, order free marketing materials and enter to win a five-day vacation for two in Napa Valley, California. See article at right for details.

"I always refer to my guide before showing an oilheated home."

— Michele Asfalg, REALTOR®
Liberty 100 Realty

WIN

a trip to
Napa Valley!

Request a FREE PRO\$ presentation or our FREE materials, and we will enter you in a sweepstakes for an all-expenses-paid, five-day vacation for two at the luxurious **Auberge du Soleil Hotel & Spa**, in Napa Valley, California!

Visit www.nj.oilheatpros.com or call **1-866-807-PROS (7767)** toll free for details.

See website for contest details and rules. No purchase necessary. A purchase does not increase your chances of winning. Contest ends 12/31/07. Prize will be awarded through your broker.



Want the facts? Check out these issues:

Nov. 06:

Services that set oilheat dealers apart.

April 07:

How oilheat dealers can help address tank concerns.

June 07:

Must-have information for marketing an oilheated home.

Or log on to

oilheatpros.com
for past issues.